

SAURABH JAIN, CFAChicago, IL | 224-754-0098 | saurabh.jain@kellogg.northwestern.edu | [LinkedIn](#)**EDUCATION**

2025 - Present	KELLOGG SCHOOL OF MANAGEMENT NORTHWESTERN UNIVERSITY <i>Candidate for Master of Business Administration degree, June 2027 (STEM 3-year OPT eligible)</i> ● Intended Majors: Strategy, Tech and Finance AI Pathway GMAT Focus: 715 (99th percentile) ● Coursework: AgentOps; Economics of AI Supercycle; M&A, LBOs and Restructuring; FP&A for M&A ● Co-managed \$10M Northwestern Endowment Portfolio through Asset Management Practicum ● Leadership: Filmmaking Director, Special K!; AI and Tech Clubs	Evanston, IL
2015 - 2020	BIRLA INSTITUTE OF TECHNOLOGY & SCIENCE, PILANI (BITS PILANI) <i>Master of Science (Honors) in Economics & Bachelor of Engineering (Honors) in Mechanical Engineering</i>	Pilani, India

EXPERIENCE

Summer 2026	LYZR AI AI Strategy Intern <i>Enterprise AI agent infrastructure platform valued at \$500M, backed by Accenture and RocketShip VC</i> ● Partnered with CEO on flagship partnership with a \$1B+ enterprise planning platform; designed agentic revenue-recognition workflow splitting LLM-driven and deterministic steps with human review ● Built ISV partnership program; scored 1,221 enterprise SaaS using agent workflow (research time cut from nine hours to four minutes), narrowed to 50 priority targets, turned flagship deal into reusable partner template ● Designed operating and monetization model for Lyzr's Sovereign AI offering, defining platform ownership, partner economics, and commercialization for telecom operators launching white-labeled AI platforms	New York, NY
Spring 2026	SENTINEL GLOBAL Investment Associate Intern <i>Growth-stage venture fund (\$213M AUM) investing in enterprise AI and fintech infrastructure</i> ● Conducted commercial and financial diligence on Emergent's Series C, AI app builder among fastest companies to \$100M ARR; built valuation and assessed gross margin against LLM inference costs; fund co-led the round	San Francisco, CA
Summer 2025	SIMPLISMART Strategy Intern <i>Accel-backed AI Inference and Deployment Platform valued at \$200M</i> ● Identified underserved demand for non-generative AI inference by analyzing model adoption data on Hugging Face; turned finding into private, cost-optimized deployment pitch that generated \$350K in qualified pipeline	Bengaluru, IN
2020 - 2025	JP MORGAN (JPM), GLOBAL SMALL CAP AND TECH EQUITY RESEARCH Associate (2022-2025), Analyst (2020-2022) <i>#1 Ranked Small/Mid-Cap Equity Research team in Europe for 4 consecutive years (Institutional Investor, 2021-24)</i> ● Built capital-structure and EBITDA stress-testing models across interest-rate and wage-inflation scenarios; informed recommendation that returned 24% over S&P 500's return ● Led comprehensive strategic diligence of a UK tech company, evaluating FP&A structure, pricing model, cost architecture, and unit economics; built financial models, synthesized findings for 80+ institutional investors ● Built a sentiment-based analytics framework integrating capital flow data, competitive positioning metrics, and style-rotation signals to identify early inflection points in emerging technology companies ● Automated research workflows with SQL and Alteryx, cutting analysis turnaround by 65%, and built valuation tool for small-cap trading desks that lowered trade-execution costs by 5-7% ● Built thematic strategy frameworks across 2,400+ global tech companies, analyzing ARR growth durability, net revenue retention, margin structure evolution, operating leverage inflection, and vertical SaaS scalability trends ● Conducted expert calls, leadership discussions, and customer interviews to validate GTM assumptions, pricing power, and early adoption signals across SaaS and industrial tech	London, UK & Mumbai, IN

ADDITIONAL DATA

- **Technical:** Python, SQL, Tableau, Alteryx; built LLM agent workflows
- **Financial:** CFA Charterholder; Excel, financial modeling; Bloomberg, Capital IQ, FactSet, PitchBook
- **Cricket Analytics:** Produced player-performance insights for RCB during its title-winning 2025 IPL season
- **Interests:** Filmmaking (1M+ views), geographical Sudoku, chess, hiking (Chandrashila, Storrs), drone photography